

A Stairlift Showroom Matters

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Having a showroom for stairlifts Matters

There are many types of Stair Lifts. When someone comes to your home and tells you about a Stair Lift for your stairs, gives you a price and a single sheet of paper about the lift he is showing you, be wary of that situation. That person probably only has that Stair Lift type in his stock and he needs to sell it. A showroom should be available for you to visit and see all the types of Stair Lifts and the different features which may help you in your situation. My Stair Lift has, several features that really matter to me which I would not have known about with out a showroom available. They were willing to meet with me at their showroom at my convenience, which did not happen to be during regular business hours. I really think it would be a mistake to buy a Stair Lift from a company with out a showroom, even if you don't visit the showroom. The showroom is an indication of permanence. You can also see if Stair Lifts is really what do for a living or just a sideline. If you find anything but Stair Lifts there, or one Stair Lift and a lot of other things be assured Stair Lifts are a side line with them, and you will always be treated as a sideline customer.

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Stair Lifts 24/7 Service Matters

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There is more to a Stairlift company than just installation.

I have to have service available around the clock. I have never needed to use it, however I know that if or when I do, that I can get help ,and talk with a trained technician, and if needs be he can be at my side in a short while if it is an emergency, and always within the next few hours even if it is not an emergency. Their business is only Stair Lifts, so I know I am not being pushed back or aside while they deal with other things, because Stair Lifts are a side line to them. Their technicians are all trained by the manufacturer of my Stair Lift, not just someone who is available at the time, perhaps a respiratory therapist, a delivery person, in some case maybe even a hearing aid

fitter. I am really comfortable knowing that I have, whatever service I may need at anytime I may need it for my Stair Lift. My Stair Lift is the most used appliance in the house.

Stairlift Appearance Matters

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A stairlifts Appearance is important when it comes to your home.

My stairlift comes to the top of the stairs in my great room. The stairway is open at the top except for beautiful hardwood railing and banister. I was concern when considering purchase of a Stair Lift that it might look like a piece of machinery, and that I could not stand to have it in my great room. To my sunrise it appears more like a piece of furniture. I was able to choose from an array of colors and fabrics, it has a high back and is upholster in a red fabric which compliments the accents in the room. I never have to keep it out of site. I get a lot of compliments about the way is looks. Every one wants to take a ride on it.

Guarantees Matter

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Whats the difference is a stairlift with proper guarantees

Guarantees and Warranties are not always what they seem. Buying a Stairlift on the Internet virtually eliminates any Guarantee. They do not even have people to install the Stairlift, let alone to be available 24/7. Be sure that the company you buy from has a shop, with factory trained and certified technicians, and a showroom with all types of Stairlifts. They should guarantee the Stairlift as long as you own it.